### **Manufactured Home Loan Application**

This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" and "Co-Borrower" as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when the income or assets of a person other than the Borrower (including the Borrower's spouse) will be used as a basis for loan qualification or the income or assets of the Borrower's spouse or other person who has community property rights pursuant to state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person has community property rights pursuant to applicable law and Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

If this is an application for joint credit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (initial below):

| Borrower Co-Borrower                    |                                   |                     |                         |                   |               |                  |                         |
|---|-----------------------------------|---------------------|-------------------------|-------------------|---------------|------------------|-------------------------|
| I. TRANSACTION                          | DETAILS                           |                     |                         |                   |               |                  |                         |
| Property will be: (circle one)          | Primary Residence                 | Seasonal/Sea        | cond Home               | Other Non-pri     | imary         | (explain)        |                         |
| Proposed Down Payment<br>\$             | Source of Down Payme (circle one) | nt:<br>Saving       | s Checking              | Cash on Ha        | nd L          | ₋oan             |                         |
| Street Address where home will be lo    | ocated:                           |                     |                         |                   |               | Cou              | nty:                    |
| Site of Placement: (circle one)         | Owned Property/N                  |                     | d Property/With Lien    |                   | amily Land    |                  |                         |
| Information on the Land Lease Comm      | nunity, Land Owner Name           | e, Tribe name, ii i | iorne is to be placed o | iii a Neseivalio  | ni, or the i  | nortgage i lolde | <del>.</del> .          |
| Name:                                   | Phone Num                         |                     |                         | Monthly Site Pa   | ayment:       |                  |                         |
| Is the site rent scheduled to increase  | over the next four years?         | If so, please exp   | iain.                   |                   |               |                  |                         |
| II. BORROWER INF                        |                                   |                     |                         |                   | 0 ''          | F 11.7           |                         |
| Borrower's Name (include Jr. or Sr. if  | f applicable)                     |                     | Co-Borrower's Name      | e (include Jr. o  | or Sr. if app | olicable)        |                         |
| Social Security Number                  | DOB (mm/dd/yyyy)                  |                     | Social Security Number  |                   |               | DOB (mm          | /dd/yyyy)               |
| Home phone                              | Email Address                     |                     | Home Phone              |                   | Email A       | ddress           |                         |
| Marital Status:  Married Unm            | Married Unmarried Separated       |                     |                         |                   | 9             |                  |                         |
| Dependents (not listed by Co-Borrow     | ver):<br>No. Ages                 |                     | Dependents (not list    | ed by Borrowe     | er):<br>No    | 0                |                         |
| Present Address (street, city, state, 2 | ZIP) Rent                         | Own Other           | Present Address (str    | reet, city, state | , ZIP)        | Ren              | t Own Other             |
|   | Live                              | w/relative          |                         |                   |               | L                | ive w/relative          |
|   | No Yrs.                           |                     |                         |                   |               | No Y             | /rs                     |
| If homeowner disposition of current h   |                                   |                     | If homeowner dispos     | sition of curren  | it home:      | -                |                         |
| Mailing Address, if different from Pre  | sent Address                      |                     | Mailing Address, if d   | lifferent from P  | resent Ad     | dress            |                         |
| If residing at present address for I    | ess than two years, con           | plete the follow    | ing:                    |                   |               |                  |                         |
| Former Address (street, city, state, Z  | IP) Rent                          | Own Other           | Former Address (str     | eet, city, state  | , ZIP)        | Ren              | t Own Other             |
|   | Live                              | w/relative          |                         |                   |               | L                | ive w/relative          |
|   | No Yrs.                           |                     |                         |                   |               | No Y             | rs.                     |
| III. EMPLOYMENT                         |                                   |                     |                         |                   |               |                  |                         |
| Borrower                                |                                   |                     | Co-Borrower             |                   |               |                  |                         |
| Name & Address of Employer              | Self-Employed Y                   | rs. on this job     | Name & Address of       | Employer          | Self-Em       | ployed           | Yrs. on this job        |
|   |                                   | employed in this    |                         |                   |               |                  | Yrs. employed in this   |
|   | line o                            | f work/profession   |                         |                   |               |                  | line of work/profession |
|   |                                   |                     |                         |                   |               |                  |                         |
| Position/Title/Type of Business         | Business                          | Phone               | Position/Title/Type of  | of Business       |               | Bus              | iness Phone             |
|   |                                   |                     |                         |                   |               |                  |                         |

| EMPLOYMENT INFO                                     | ORMATION - co                          | nt'd   |                   |            |  |   |                             |                   |                |
|---|--|--------|-------------------|------------|--|---|-----------------------------|-------------------|----------------|
| If employed in current po                           | osition for less than<br>oyer Self-Emp | two y  | ears or if cur    | rently emp | loyed in                                 | more than one position, co                                | mplete the follow           | ring:             |                |
| Name & Address of Emplo                             | yyer                                   | noyea  | Dates (from       | 1 – to)    | Name                                     | & Address of Employer                                     | Self-Employed               | Date              | es (from - to) |
|   |  |        | Monthly Inc       | ome        |  |   |                             | Mont              | thly Income    |
| Docition (Title /True of Deci                       |  |        | \$                |            |  |   | 39                          | \$                |                |
| Position/Title/Type of Busi                         |  |        | Business Pi       | hone       | Positio                                  | n/Title/Type of Business                                  |                             | Busi              | ness Phone     |
| Name & Address of Employer Self-Employed            |  |        | Dates (from – to) |            | Name & Address of Employer Self-Employed |   |                             | Dates (from - to) |                |
| N   |  |        | Monthly Inc       | ome        |  |   |                             | Mont              | thly Income    |
| Position/Title/Type of Busin                        | ness                                   |        | \$<br>Business Pl | hone       | Positio                                  | n/Title/Type of Business                                  |                             | \$<br>Busir       | ness Phone     |
|   |  |        |                   |            | 1  |   |                             |                   |                |
| IV. MONTHI  | Y INCOME AND                           | COI    | MBINED H          | OUSING     | EXPEN                                    | ISE INFORMATION   |                             |                   |                |
| Gross Monthly Income                                | Borrower                               |        | -Borrower         | Tota       |  | Combined Monthly<br>Housing Expense                       | Present                     |                   | Proposed       |
| Base Empl. Income *                                 | \$                                     | \$     |                   | \$         | Rent                                     |   | \$                          |                   |                |
| Overtime  |  |        |                   |            |  | First Mortgage (P&I)                                      |                             |                   | \$             |
| Bonuses   |  |        |                   |            |  | Other Financing (P&I)                                     |                             |                   |                |
| Commissions   |  |        |                   |            |  | Hazard Insurance  |                             |                   |                |
| Dividends/Interest                                  |  |        |                   |            |  | Real Estate Taxes   |                             |                   |                |
| Net Rental Income                                   |  |        |                   |            |  | Flood Insurance   |                             |                   |                |
| Other (see the notice in<br>"describe other income" |  |        |                   |            |  | Homeowner Assn. Dues                                      |                             |                   |                |
| below)  |  |        |                   |            |  | Other: (lot rent / land pmt)                              |                             |                   |                |
| Total:  | \$                                     | \$     |                   | \$         |  | Total:  | \$                          |                   | \$             |
| * Self Employed Bo                                  | rrower(s) may be                       | requi  | red to provi      | de additio | nal do                                   | cumentation such as tax                                   | returns and fin             | ancia             | statements.    |
| Describe Other Income:                              | Notice: Ali                            |        | abild arms        | 4          | -4                                       |   |                             |                   |                |
|   | Notice. All                            | inony, | Borrower (        | c) does no | t choose                                 | tenance income need not be<br>to have it considered for r | e revealed if the leganders | Sorrow            | rer (B) or Co- |
| B/C   |  |        | Des               | scription  |  |   |                             | Mo                | enthly Amount  |
|   |  |        |                   |            |  |   | A.C.                        | 5                 |                |
|   |  |        |                   |            |  |   |                             |                   |                |
|   |  |        |                   |            |  |   |                             |                   |                |
|   |  |        |                   |            |  |   |                             |                   |                |
| I OTHER   | EXTRAORDINA                            | V D    | CHERING           | EYDEN      | SES-                                     |   |                             |                   |                |
| List Items that ha                                  |  |        |                   |            |  | Estimated   | Monthly Amou                | nt                |                |
| Child Care Expense                                  |  |        |                   |            | \$                                       |   |                             |                   |                |
| Other:  |  |        |                   |            | \$                                       |   |                             |                   | ,              |
| Other:  |  |        |                   |            | \$                                       |   |                             |                   |                |

#### II. ASSETS AND LIABILITIES

This Statement and any applicable supporting schedules may be completed jointly by both married and unmarried Co-Borrowers if their assets and liabilities are sufficiently joined so that the Statement can be meaningfully and fairly presented on a combined basis; otherwise, separate Statements and Schedules are required. If the Co-Borrower section was completed about a non-applicant spouse or other person, this Statement and supporting schedules must be completed about that spouse or other person also.

| ASSETS Description Cash deposit toward purchase held by: | Cash or Market Value | Liabilities and Pledged Assets. List the creditor's name, address, and account number for all outstanding debts, including automobile loans, revolving charge accounts, real estate loans, alimony, child support, stock pledges, etc. use continuation sheet, if necessary. Indicate by (*) those liabilities, which will be satisfied upon sale of |                                      |                     |  |  |
|--|----------------------|--|--------------------------------------|---------------------|--|--|
|  |                      | real estate owned or as part of this tra   | ansaction.                           | Islied upon oals c. |  |  |
| List checking and savings accou                          | ınts below           | LIABILITIES  | Monthly Payment & Months Left to Pay | Unpaid Balance      |  |  |
| Name and address of Bank, S&L o                          | r Credit Union       | Name and address of Company  | \$ Payment/Months                    | \$                  |  |  |
|  |                      |  |                                      |                     |  |  |
| Acct. no.  | \$                   | Acct. no.  | +                                    |                     |  |  |
| Name and address of Bank, S&L o                          | r Credit Union       | Name and address of Company  | \$ Payment/Months                    | \$                  |  |  |
| Acct. no.  |                      | Acct. no.  |                                      |                     |  |  |
|  |                      |  |                                      |                     |  |  |
| Name and address of Bank, S&L o                          | r Credit Union       | Name and address of Company  | \$ Payment/Months .                  | \$                  |  |  |
| Acct. no.  | \$                   | Acct. no.  | -                                    |                     |  |  |
| Name and address of Bank, S&L o                          | r Credit Union       | Name and address of Company  | \$ Payment/Months                    | \$                  |  |  |
| Acct. no.  | \$                   | Acct. no.  | -                                    |                     |  |  |
| Stocks & Bonds (Company name/number & description)       | \$                   | Name and address of Company  | \$ Payment/Months                    | \$                  |  |  |
| Life insurance net cash value                            | \$                   |  |                                      |                     |  |  |
| Face amount \$   | \$                   | Acct. no.  | -                                    |                     |  |  |
| Subtotal Liquid Assets                                   |                      |  | 1/8.4 - miles                        | -                   |  |  |
| Real estate owned (market value) *see schedule below     | \$                   | Name and address of Company  | \$ Payment/Months                    | \$                  |  |  |
| Vested interest in retirement fund                       | \$                   | Acct. no.  |                                      |                     |  |  |
| Automobiles owned (make and year)                        | \$                   | Alimony/child Support/Separate<br>Maintenance Payments Owed to:  | \$                                   |                     |  |  |
| Other Assets (itemize)                                   | \$                   | Job-Related Expense (union dues, etc.)   | \$                                   |                     |  |  |
|  |                      | Total Monthly Payments   | \$                                   |                     |  |  |
|  | 1                    | ,  | 1                                    |                     |  |  |

# Schedule of Real Estate Owned (If additional properties are owned, use continuation sheet.)

| Property Address (enter S if<br>sold, PS if pending sale, or R<br>if rental being held for<br>income) | Type of<br>Property<br>(S, PS, or R) | Present<br>Market Value | Amount of<br>Mortgages &<br>Liens | Gross Rental<br>Income | Mortgage<br>Payments | Insurance,<br>Maintenance,<br>Taxes & Misc. | Net Rental<br>Income |
|---|--------------------------------------|-------------------------|-----------------------------------|------------------------|----------------------|---|----------------------|
|   |                                      |                         |                                   |                        |                      |   |                      |
|   |                                      |                         |                                   |                        |                      |   |                      |
|   |                                      |                         |                                   |                        |                      |   |                      |
|   | Totals                               | \$                      | \$                                | \$                     | \$                   | \$  | ¢                    |

|                | has previously been received and indicate | , .                    |
|----------------|---|------------------------|
| Alternate name | Creditor Name                             | Account Number         |
|                |   | - to oddine realistics |
|                |   |                        |
|                |   |                        |

| ou a | nswer "Yes" to any questions a through i, please use continuation sheet for explanation.   |     |       |       |        |
|------|--|-----|-------|-------|--------|
| a.   |  | Bor | rower | Co-Bo | rrower |
|      | the daily odistanding judgments against you?   | Yes |       |       |        |
| b.   | Have you been declared bankruptcy within the past 7 years?   |     | No    | Yes   | No     |
| C.   | Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7   | Yes | No    | Yes   | No     |
|      | years:   | Yes | No    | Yes   | No     |
| d.   | Are you an endorser or Guarantor on a note?  | Yes | No    | Yes   |        |
| e.   | Are you party to a lawsuit?  |     | 140   | res   | No     |
| f.   | Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment?   | Yes | No    | Yes   | No     |
|      | (This would include such loans as home mortgage loans, home improvement loans, educational loans, manufactured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If "Yes," provide details, including date, name, and address of Lender and reasons for the action). | Ver |       |       |        |
| g.   | Are you presently delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee?   | Yes | No    | Yes   | No     |
|      | (If YES, give details as described in the preceding question)  |     |       |       |        |
| h.   | Are you obligated to pay alimony, child support, or separate maintenance?  | Yes | No    | Yes   | No     |
| i.   | Is any part of the down payment borrowed? (Please complete down payment section on page 6 of credit application)   | Yes | No    | Yes   | No     |
| i.   | Are you a co-maker or endorser on a note?  | Yes | No    | Yes   | No     |
| k.   | Are you a U.S. citizen?  | Yes | No    | Yes   | No     |
|      | , no you a o.o. duzen;   |     | 7000  | 1     | 140    |
| ١.   | Are you a permanent resident alien?  | Yes | No    | Yes   | No     |
| m.   | Do you intend to occupy the property as your primary recidence?  | Yes | No    | Yes   | No     |
|      | if the please complete question <b>n</b> below.  | Yes | No    | Yes   | No     |
| n.   | Have you had an ownership interest in a property in the last three years?  | Yes | No    | V     | - N    |
|      | virial type of property did you own - principal residence (PR), second home (SH) or investment property (IP)?  | 103 | 140   | Yes   | No     |
|      | (2) How did you hold title to the home – solely by yourself (S), jointly with your spouse  |     |       | 1     |        |

## Nearest Relative Information: (not living with borrower)

Name, address and phone number of nearest relative of primary applicant

### IV. Demographic Information of Applicant and Co-Applicant

The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled. For residential mortgage lending, Federal law requires that we ask applicants for their demographic information (ethnicity, race and sex) in order to monitor our compliance with equal credit opportunity, fair housing, and home mortgage disclosure laws. You are not required to provide this information, but are encourages to do so. You may select one or more "Hispanic or Latino" origins, and one or more designations for "Race".

The law provides that we may not discriminate on the basis of this information or on whether you choose to provide it. However, if you choose not to provide the information and you have made your application in person, Federal regulations require us to note your ethnicity, race and sex on the basis of visual observation or surname. If you do not wish to provide some or all of this information please check below.

|           | Applicant  | Co-Applicant  |
|-----------|--|---|
| Ethnicity | /: Hispanic or Latino  | Ethnicity: Hispanic or Latino   |
|           | Mexican Puerto Rican Cuban Other Hispanic or Latino (Print Origin) Not Hispanic or Latino I do not wish to provide this information  | Mexican Puerto Rican Cuban Other Hispanic or Latino (Print Origin) Not Hispanic or Latino I do not wish to provide this information   |
| Race:     | American Indian or Alaska Native   | Race: American Indian or Alaska Native  |
|           | (print name of principal tribe)  Asian Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian (Print Race)  Black or African American  Native Hawaiian or Other Pacific Islander Native Hawaiian Guamanian or Chamorro Other Pacific Islander (Print Race)  White  I do not wish to provide this information | Asian Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian (Print Race)  Black or African American Native Hawaiian or Other Pacific Islander Native Hawaiian Guamanian or Chamorro Other Pacific Islander (Print Race)  White I do not wish to provide this information |
| Sex:      | Male   | Sex: Male   |
|           | Female   | Female  |
|           | I do not wish to provide this information  | I do not wish to provide this information   |
|           | This application was taken by:   Face to Face interview   I  | Umail □ Telephone □ Internet □ Fax  |
|           | Was any of the following collected on the  | ion (for an application taken in person) e basis of visual observation or surname?  |
|           | Applicant's EthnicityYesNo  Applicant's Race Yes No  | Co-Applicant's EthnicityYesNo   |
|           |  | Co-Applicant's RaceYesNo  |
|           | Applicant's SexYesNo   | Co-Applicant's SexYesNo   |

### V. Acknowledgement and Agreement

Each of the undersigned specifically represents to the Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of this information contained in this application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties, including but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested pursuant to this application (the "Loan") will be secured by a property described in this application; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in this application are made for the purpose of obtaining a residential loan secured by a dwelling; (5) the property will be occupied as indicated in this application; (6) the Lender, its servicers, successors or assigns may retain the original and/or an electronic record of this application, whether or not the Loan is approved; (7) the Lender and its agents, brokers, insurers, servicers, successors or assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in this application if any of the material facts that I have represented herein should change prior to closing of the Loan; (8) in the event that my payments on the Loan become delinquent, the Lender, its servicers, successors or assigns may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer reporting agencies; (9) ownership of the Loan and/or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors or assigns has made any representation or warranty, express or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of this application as an "electronic record" containing my "electronic signature" as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of this application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of this application were delivered containing my original written signature.

Acknowledgement: Each of the undersigned hereby acknowledges that any owner of the Loan, its servicers, successors and assigns, may verify or re-verify any information contained in this application or obtain any information or data relating to the Loan, for any legitimate business purpose through any source, including a source named in this application or a consumer reporting agency. The undersigned also agree that the Lender may disclose its credit decision to the Dealer.

| Borrower's Signature | Date | Co-Borrower's Signature | Date |
|----------------------|------|-------------------------|------|
| Χ                    |      | X                       |      |

| VI. DETAILS O            | F TRANS | SACTION – TO BE COMPLE | TED BY THE  | DEALER                           |                               |
|--------------------------|---------|------------------------|-------------|----------------------------------|-------------------------------|
| Make of Home             |         | <u>Model</u>           | <u>Year</u> | New Used                         | <u>Size</u><br>Width x Length |
| Cash Sales Price         | \$      | ***C                   | ptions***   | Manufactures Invoice             | \$                            |
| Sales Tax                | \$      | A/C Heat Pump          | \$          | Deletions                        | \$                            |
| Cash Sales Price w/ Tax  | \$      | Steps                  | \$          | (-) Freight                      | \$                            |
| Gross Trade In           | \$      | Skirting               | \$          | Net Invoice                      | \$                            |
| Less Amount Owed         | \$      | Decks                  | \$          | Adjusted Invoice                 | \$                            |
| Net Trade                | \$      | Power Hookup           | \$          | ***Total Options *** (+) freight | \$                            |
| Cash Down Payment        | \$      | Other Utility Hookup   | \$          | Set-Up                           | \$                            |
| Total Down Payment       | \$      | Trim & Texture         | \$          | Taxes                            | \$                            |
| Insurance                | \$      | Site Prep (DW only)    | \$          | Insurance                        | \$                            |
| Titling Fee              | \$      | Permits                | \$          | Fees                             | \$                            |
|                          |         | Impact fee             | \$          |                                  |                               |
| Requested Loan Amount ** | \$      | Other                  | \$          | Maximum Allowable Advance        | 9 \$                          |

<sup>\*\*</sup>Lender will add processing fee, flood determination fee, estimated escrow deposit to this amount.

| Trade-In/Down Payment |            | Down Payment                    |           |  |  |
|-----------------------|------------|---------------------------------|-----------|--|--|
| Manufacturer          | Year       | Is any portion a gift? Yes No   |           |  |  |
|                       |            |                                 | Amount \$ |  |  |
| Model                 | Size W x L | Is any portion borrowed? Yes No |           |  |  |
|                       |            |                                 | Amount \$ |  |  |
| Trade-In Payoff to:   |            |                                 |           |  |  |
|                       |            |                                 |           |  |  |

| I. DEALER INF              | ORMATION – TO BE COMPLETED BY THE DEALER |
|----------------------------|--|
| Name of Dealer or Seller:  |  |
| Location (City, State):    |  |
| Dealer's / Seller's Phone: |  |
| Dealer's / Seller's Fax:   |  |
| Contact Person:            |  |
| Dealer email address:      |  |